

Note for Fawcett, Gina

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**From:** Davis, Nancy  
**Date:** Fri, Jun 10, 1994 10:47 AM  
**Subject:** November promotions  
**To:** Fawcett, Gina; Rush, Sonya  
**File(s):** Camb B3G1F 11/94 FS

Follow-up to request of info on November promotions:

Retail Promotion date: 10/31/94-11/25/94  
Kit order dates: 8/15/94-11/11/94  
Kit available in field: 10/17/94 - 11/25/94

Assembly codes:  
Cambridge B2G1F pack: 818 \$18/12M  
Cambridge B1C get 5 packs free: 820 \$12/12M  
Cambridge B3G1F Mega: 820 \$12/12M case

Gina - I assume you will be bringing up a promo code request form to JoAnn to for the following codes:

B2G1F pack - one military / one FSF kit  
B1C G1/2 Free - one kit  
B1C G1/2 Free - Retail Placement payment

I have also attached the November Mega FS for your review. I will try and make the 1:30 with both of you to go over allocations for the product promotions. Call with any questions - ND

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